



Device As A Service (DaaS)



BENEFITS

- Enabled digital transformation of original equipment manufacturer's (OEM) business model and enabled new revenue streams
- Local-global team facilitates quick scale-up of resources while controlling R&D costs
- Strong Agile and DevOps practice ensures delivery of high quality products

RESULTS

- Enabled new revenue of over \$1Bn from DaaS model
- QuEST is a strategic partner for development of DaaS platform across product lines

CUSTOMER CHALLENGE

Enabling New Revenue Streams

Customer is a global leader in Computing devices and peripherals OEM headquartered in Palo Alto, California. The customer was looking for a partner to

- Enable transition from selling PCs and other devices to selling them as "managed devices"
- Deliver easy to use, scalable, cloud based device management solution

SCOPE

- Design & development of the overall software framework and analytics functionalities to enable DaaS scenario

SOLUTION

Device to cloud engineering involving:

- Device Management Functions
- Security
- Identity Management
- Cloud Deployment
- Device Analytics
- Predictive Maintenance

FEATURES

- Analytics & Proactive Management
- Insightful Analytics reports

To learn how QuEST Global's transformative engineering solutions can help you succeed, contact salesenquiries@quest-global.com

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